



CORRIGENDUM – 1 Dt:03.06.2026

REQUEST FOR PROPOSAL (RFP)

for

Selection of an Agency for supply, installation, testing and commissioning of Middleware, DRM and allied Software & Hardware for IPTV, OTT, G2C and VAS Service Delivery for APSFL.

Ref. No- APSFL/MW-DRM-SW/2026, Dt: 21.05.2026

Andhra Pradesh State FiberNet Limited

Infosight Building, 2nd Floor, NH-16, Tadepalle,

Guntur – 522501

Web address: www.apsfl.in

Email ID: apsfl@ap.gov.in

Selection of an Agency for supply, installation, testing and commissioning of Middleware, DRM and allied Software & Hardware for IPTV, OTT, G2C and VAS Service Delivery for APSFL.

| Andhra Pradesh State FiberNet Limited (APSFL) | | | |
|--|--------------------------------------|--|--|
| Selection of an Agency for supply, installation, testing and commissioning of Middleware, DRM and allied Software & Hardware for IPTV, OTT, G2C and VAS Service Delivery for APSFL. (Ref. No- APSFL/MW-DRM SW/2026, Dt: 21.05.2026) | | | |
| Corrigendum 1 Dt: 03.06.2026 | | | |
| S. No. | RFP Reference (Page/ Section) | As per RFP Dt: 21.05.2026 | Amendment |
| 1 | Page 17/Section 2.3(13) | Last date and time for submission of proposal (Proposal Due Date) 04.06.2026 at 4:00 PM | Last date and time for submission of proposal (Proposal Due Date) 11.06.2026 at 4:00 PM |
| 2 | Page 17/Section 2.3(14) | Date and time of opening of Pre-Qualification at APSFL office 04.06.2026 at 5:00 PM | Date and time of opening of Pre-Qualification at APSFL office 11.06.2026 at 5:00 PM |
| 3 | Page 54/Section 9.1(Note a) | Consortium shall be maximum of two members (Lead bidder +Consortium members). | Consortium shall be maximum of three members (one Lead Bidder and up to two Consortium Members). A duly executed and notarized Consortium Agreement shall be submitted along with the bid. |
| 4 | Page 73/Annexure N | Commercial Bid Cost Components | Amended Annexure-N – Commercial Bid Cost Components Enclosed |
| 5 | Page 95/Section 13 | Key deliverables & Payment schedule | 13.8 Change Request (CR): A Change Request (CR) refers to any enhancement, modification, integration, configuration change, or additional functionality requested by APSFL during the Contract Period that is not part of the originally contracted deliverables. Changes requiring effort up to and including 2 Man-Months shall be carried out by the Bidder at no additional cost. Separate commercial consideration shall apply only for approved Change Requests exceeding 2 Man-Months of effort. For effort estimation, 1 Man-Month shall be equivalent to 20 Man-Days, and 1 Man-Day shall be equivalent to 8 Man-Hours. |

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Annexure-N – Commercial Bid Cost Components

Date: DD/MM/YYYY

To,

The Managing Director

Andhra Pradesh State FiberNet Limited.
Infosight Building, 2nd floor,
NH-16 Service road,
Tadepalle, Guntur, AP-522501

Sub: Selection of-----.

Ref:-----, dated:-----

We, the undersigned Agency, having read and examined in detail all the RFP in respect of “-----” do hereby propose to provide services as specified in the RFP.

1. Price and validity

- a. All the prices mentioned in our bid are in accordance with the terms & conditions as specified in the RFP. The validity of bid is 180 days from the date of opening of the RFP.
 - b. We are an Indian Firm and do hereby confirm that our prices exclude all taxes. However, all the taxes are quoted separately under relevant sections and shall be applicable as per actuals.
2. We have studied the laws relating to Indian Income Tax Department and hereby declare that all income tax, surcharge on Income Tax, Professional and any other Corporate Tax, withholding tax applicable under the law, shall be paid by us.

3. Earnest Money Deposit (EMD)

We have enclosed an EMD for a sum of INR_____. This EMD is liable to be forfeited in accordance with the provisions of RFP.

4. Bid Pricing

We further confirm that the prices stated in our bid are in accordance with your Instruction to Bidders included in RFP.

5. Qualifying data

We confirm having submitted the information as required by you in your Instruction to Bidders. In case you require any other further information/documentary proof in this regard before evaluation of our Bid, we agree to furnish the same in time to your satisfaction.

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6. Bid Price

We declare that our bid Price is for the entire scope of the work as specified in Scope of Work. These prices are indicated in bid Submission Formats attached and the price quoted in the commercial stage as part of the bid Response

7. Contract Performance Guarantee Bond

We hereby declare that in case the contract is awarded to us, we shall submit the Bank Guarantee for contract performance in the prescribed format given in RFP.

We hereby declare that our bid is made in good faith, without collusion or fraud and the information contained in the bid is true and correct to the best of our knowledge and belief. We understand that our bid is binding on us and that you are not bound to accept a bid you receive.

We confirm that no deviations are attached here with this financial offer. Thanking you,

Table A

Bidders shall submit pricing using the format below. All amounts shall be quoted in Indian Rupees, exclusive of applicable taxes, with taxes shown separately.

| <i>Amount in INR (Excl. Tax)</i> | | | |
|---|---|------------|-------------------|
| Part A (Existing Capacity and infrastructure including warranty) | | | |
| S. No. | Item | UOM | Cost (INR) |
| 1 | Software for Middleware and DRM for existing 4 lakh subscribers over multicast, on perpetual basis including warranty | Lumpsum | |
| 2 | Software for Middleware and DRM for unicast delivery supporting 1 lakh subscribers on perpetual basis including warranty | Lumpsum | |
| 3 | Hardware infrastructure for Middleware and DRM solution supporting multicast 15 lakh subscribers and unicast services 5 lakh subscribers with total capacity up to 20 lakh subscribers including warranty | Lumpsum | |
| Sub Total A (1+2+3) | | | |
| Part B (Expansion) | | | |
| 4 | Rate card for additional middleware and DRM software for multicast services for | Lumpsum | |

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| | | | |
|---------------------------------|--|---------|--|
| | every 1 lakh subscribers on perpetual license basis over and above the capacity including warranty | | |
| 5 | Rate card for additional middleware and DRM software for unicast services for every 1 lakh subscribers on perpetual license basis over and above the capacity including warranty | Lumpsum | |
| 6 | Rate Card for Change Request (CR) Services for one Man-Month | Lumpsum | |
| Sub Total B (4+5+6) | | | |
| Part C (AMC) | | | |
| 7 | Annual Maintenance Contract (AMC) for 1 years under Sl. No. 1 | Lumpsum | |
| 8 | Annual Maintenance Contract (AMC) for 1 years under Sl. No. 2 | Lumpsum | |
| 9 | Annual Maintenance Contract (AMC) for 1 years under Sl. No. 3 | Lumpsum | |
| 10 | Annual Maintenance Contract (AMC) for 1 years under Sl. No. 4 | Lumpsum | |
| 11 | Annual Maintenance Contract (AMC) for 1 years under Sl. No. 5 | Lumpsum | |
| Subtotal C (7+8+9+10+11) | | | |
| Grand total A+B+C | | | |

Note:

- a. Prices in commercial bid should be quoted in the provided format.
- b. The Total shall be entered in the relevant area provided.
- c. All prices should be quoted in Indian Rupees and indicated in both figures and words.
- d. In case there is discrepancy between words and figures, the amount in words shall prevail.
- e. APSFL reserves the right to reject the bid, which are not submitted in the prescribed format.
- f. The quoted rates shall remain firm and valid for a period of three (3) years from the date of contract award, including for base quantities and any additional procurements under the rate contract.

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- g. APSFL reserves the right to increase or decrease the quantities and to place additional work orders during the contract period at the accepted rates, subject to approval of the competent authority and reasonable variations.
- h. Deployment of software for new subscribers and utilization of additional rate card items under Part B shall be carried out strictly based on prior written consent of APSFL and only upon confirmation of availability and readiness of approved CPE. Any deployment executed without such approval shall not be considered for acceptance, and no payment or claim shall be admissible to the Service Provider for the same.

Instructions to fill the commercial bid:

- a. Bidder should provide all prices as per the prescribed format under this Annexure.
- b. Bidder should not leave any field blank.
- c. All the prices are to be entered in Indian Rupees only (%age values are not allowed).
- d. All the prices quoted in the commercial bid shall be exclusive of applicable taxes and levies.
- e. Consideration of Price bids quoted higher than 5% of the estimated value at the discretion of technical committee.
- f. APSFL reserves the right to ask the bidder to submit proof of payment against any of the taxes, duties, levies indicated.
- g. APSFL reserves the right to modify, reduce or increase the quantity requirements of the tendered quantity at the discretion of APSFL with the same rates terms and conditions.
- h. The commercial bid formats shall be provided on company's letterhead of the bidder duly signed and stamped with authorized signatory. Details such as date, authorised signatory & stamp in the letter head if found to be missing may lead to disqualification of bid.

For the Organization,

(Seal & Signature)

Name:

Designation:

Date:

Note:

- Submission of this Annexure is mandatory along with the commercial bid. Failure to submit this Annexure may lead to disqualification.